

BOTTOMLINE

Canadian Chamber of Commerce

BEATTY ELECTED AS HEAD OF GLOBAL BUSINESS GROUP

Perrin Beatty, President and CEO of the Canadian Chamber of Commerce (CCC), has been elected President of the B20 Coalition for a period of 2 years.

Launched in 2012, the B20 Coalition is a group comprised of the most important voluntary national business organizations from G20 countries. Its main objective is to ensure business speaks with a common voice on current global economic issues.

"The objective of the B20 Coalition is to advocate policies at regional and international levels that contribute to global growth and job creation," Beatty said.

"The B20 Coalition can use its vast membership base – representing more than 6.5 million businesses – to act as a global sounding board and an initiator of new ideas and proposals for G20 economic policy coordination and institutions of global economic governance."

Supported by a secretariat in Paris, the B20 Coalition was created in April 2012. The Coalition is a permanent group whose purpose is to serve as a link between governments of G20 countries and the global business community.

"Over the last year, we have worked together to build a group that represents the interests of our national business communities while developing joint positions on a number of important issues," Beatty added. "I look forward to continuing our work and welcoming new members at the table".

ABOUT THE B20 COALITION

The B20 Coalition represents the interests of businesses of all sizes and industries within G20 countries. Through this broad base, it provides an invaluable link between governments and the businesses communities in the world's most important economies.

B20 COALITION MEMBERS

Australia, Germany, South Africa, Europe, Canada, Spain, India, Brazil, Italy, Mexico, Korea, France, Russia, Turkey, Argentina, United States



Photos courtesy of Wilf Arndt

HELPING STUDENTS FIND THEIR PATH

A unique and extraordinary collaboration is helping Grade 8 students and their parents decide on what courses the students should take once they enter high school. The partners include the Flamborough Health Community - Healthy Youth initiative (HC-HY), Waterdown District High School (WDHS) and its 'feeder' schools, the Community Church and the Flamborough Chamber of Commerce (FCC). The inaugural event included a forum – under the banner of 'What's Your Path?' – at Allan A. Greenleaf Public School featuring prominent businessman Ron Foxcroft - a former WDHS student, founder of Fluke Transport and inventor of the Fox 40 whistle. Organizers and participants included (above, front row, from left) Penny Deathe (HC-HY), Greenleaf Principal Lori Kyle, Greenleaf Vice Principal Lynda Wigood, WDHS Principal Michelle Visca, Ron Foxcroft and (back row, from left) FCC Executive Director Arend Kersten along with panelists Jim Campbell (Adventec), Wally Boonstra (Excel Heating and Air Conditioning) and Ward 14 (West Flamborough) Councillor – and farmer – Robert Pasuta. After an terrific inspirational speech by Ron Foxcroft, Arend Kersten (below, left) moderated a discussion where panelists (from left) Ron Foxcroft, Robert Pasuta, Wally Boonstra and Jim Campbell shared their life experiences and offered specific, real world advice to students and their parents. More on page 3.



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Arend Kersten

Executive Director, Flamborough Chamber of Commerce

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HELPING STUDENTS CHART THE PATH



Photos courtesy of Wilf Arndt

The Canadian Chamber of Commerce (CCC) has determined that the greatest threat to Canada competing successfully on the global stage is skills development. That is why the Flamborough Chamber of Commerce (FCC) was delighted to partner in the recent 'What's Your Path?' forum, designed to help Grade 8 students and their parents choose high school program options. Among the participants at the Allan A. Greenleaf Public School forum were (above, from left) teacher Jeff Adema (co-op program at Waterdown District High School), Allan A. Greenleaf Vice Principal Lynda Wigood and Allan A. Greenleaf Principal Lori Kyle. The highlight of the evening was an inspirational speech by prominent businessman Ron Foxcroft, a former student at WDHS. LEFT: FCC Executive Director Arend Kersten – who moderated the panel discussion after the speech by Foxcroft – listens carefully as he makes a point during the panel discussion



After 33 years, Frank Spiridoulias (right) sold the Lord Byron Steak and Seafood House in Waterdown to Peter Fousketaki. The Flamborough Chamber of Commerce will honour Frank when it presents its prestigious *Lifetime Achievement Award* to him at the *Outstanding Business Achievement (OBA) awards gala* on February 22, 2014 at the African Lion Safari.

YOU ARE INVITED

The Flamborough Chamber of Commerce is delighted to present its prestigious *Lifetime Achievement Award* to Frank Spiridoulias, former owner of the Lord Byron Steak and Seafood House

OUTSTANDING BUSINESS ACHIEVEMENT AWARDS
African Lion Safari

Saturday, February 22, 2014

Reception: 5 p.m. • Dinner: 6 p.m.

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OUTSTANDING BUSINESS ACHIEVEMENT AWARDS

Recognizing, celebrating and honouring the very best in corporate excellence and community service in Flamborough



Photos courtesy of Wilf Arndt

IN THE NEXT BOTTOM LINE

One of the most popular events on the Flamborough Chamber of Commerce (FCC) calendar is the annual Christmas Reception at Boston Pizza. Among those attending the reception last month were (above, from left) FCC Secretary Ron Graham (Lafarge Canada), Ward 15 (East Flamborough) Councillor Judi Partridge and FCC Executive Director Arend Kersten. Watch for the February edition of the *Bottom Line* for many more pictures.

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R.I.P. ERNIE WEEKS

The Flamborough Chamber of Commerce (FCC) extends its deepest sympathy to the family of Ernie Weeks, who passed away recently in his 103rd year. The former owner of Weeks of Waterdown Home Hardware was the recipient of the FCC's highest honour – the *Lifetime Achievement Award*. Every year, Weeks Home Hardware hosted a birthday party for Ernie at its Hamilton Street store. Ernie is pictured at right with his wife Dorothy and other members of his extended family at his birthday party last year. Ernie was truly an icon and an inspiration to everyone he met.



Photo courtesy of Wilf Arndt

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Ernie Weeks
Weeks Home Hardware

BUSINESS GROWTH AND ACHIEVEMENT AWARD

2006 - *Hickory Dickory Decks*
2006 - *DanceMakerz*
2007 - *CHOICES*
2007 - *Magnolia House Spa*
2008 - *Dufferin Aggregates*
2008 - *Aventix*
2009 - *Langford Pharmacy*
2009 - *Waterdown Optometric Clinic*
2010 - *The Lock Hut*
2010 - *Millgrove Gardens*
2011 - *Greensville Gourmet*
2011 - *McCann Professional Dog Trainers*
2012 - *Opta Minerals*

TOWN OF FLAMBOROUGH AWARD

2006 - *Sylvia Wray*
Flamborough Archives
2007 - *flamboro downs*
2008 - *Cpl. Chris Klodt*
2009 - *Gail Bosma*
Flamborough Food Bank
2010 - *Ryan Ellis*
Mark Visentin
Canadian Junior Hockey Team
2011 - *OH Canada Ribfest*
Rotary Club of Flamborough AM
Rotary Club of Waterdown
2012 - *Wilf Arndt*
Waterdown BIA

SANDRA GRAY/ WEEKS HOME HARDWARE AWARD

Community Service by an Individual Award
2006 - *Deb Tigchelaar*
Drummond House
2007- *Tom Jacques*
Hickory Dickory Decks
2008 - *Heather Johnston and Ted Lindsay*
Flamborough Review
2009 - *Peter Barnes*
Waterdown Youth Centre
2010 - *Marti Van Hoeve*
Van Hoeve Homes
2011 - *Dante DiFelice*
Waterdown Collision
2011- *Norm Read*
Beckett Lowden Read
2012- *Roger Wilson*

YOUNG ENTREPRENEUR OF THE YEAR AWARD

2009 - *Haley Luckanuck*
Spoiled Rotten Pet Services
2011 - *Nicole Martin*
Talent Search Summer Camp
2012 - *Sarah Powell*
Sarah Grace Photography

COMMUNITY SERVICE BY A COMPANY AWARD

2006 - *Flamboro Speedway*
2007 - *Jay's Auto*

2008 - *Terra Greenhouses*
2010 - *Waterdown Dairy Queen*
2011 - *Lafarge Canada*
2012 - *Boston Pizza*

CHAMBER OF COMMERCE GREEN AWARD

2008 - *Waterdown Collision*
2009 - *Nathan Helder*
Gelderman Landscaping
2010- *Sensible Life Products*
2012 - *Rothsay*

FCC SERVICE AWARD

2006 - *Arend Kersten*
Flamborough
Chamber of Commerce
2007 - *Lafarge (Dundas)*
2008 - *COGECO*
2009 - *Robert Pasuta*
Councillor - Ward 14
2010 - *Fred Eisenberger*
Mayor - City of Hamilton
2011 - *Dutch Mill Country Market*
2012 - *Janet Barnard*
J. Barnard Bookkeeping

CIVIC RECOGNITION AWARD

2011 - *Flamborough Women's Resource Centre*
2011 - *Soroptimists International*
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OCC TO QP: REFORM THE COLLEGE OF TRADES

Ontario businesses are calling on the Government of Ontario to undertake serious reform to improve the College of Trades, Ontario's new regulatory body for the skilled trades.

The Ontario Chamber of Commerce (OCC) recently released a report with several recommendations to make the College more responsive to the needs of employers and the economy.

The report, *Caution: Work Ahead*, highlights the fact that the College's decisions around journeyman-to-apprentice ratios are being made without sufficient data and input from small business.

"Data provided by the Government of Ontario does not give a complete picture of how changes to journeyman-to-apprentice ratios will impact our economy," says OCC President & CEO Allan O'Dette.

"Our members are willing to give the College a shot, but only if it is properly structured and has the ability to fulfill all components of its mandate."

Allan O'Dette, OCC President & CEO

Among its recommendations, the report calls for the College to renew its commitment to promoting the skilled trades as a career path for youth, a critical component of the College's mandate that is currently unfulfilled.

"Our members are willing to give the College a shot, but only if it is properly structured and has the ability to fulfill all components of its mandate," says OCC President & CEO Allan O'Dette.

fill all components of its mandate," says O'Dette. "If implemented, we believe our recommendations will result in a more responsive College".

KEY FACTS

- The College of Trades was legislated into existence in 2009 with the mandate to lead the promotion, regulation, and governance of skilled trades in Ontario.

- Ontario's median journeyman-to-apprentice ratio of 3:1 is one of the highest in the country. This ratio can force many businesses to leave apprentice positions vacant since they cannot afford to hire the required additional journeymen.

- Skills Canada reports that 40 percent of new jobs created in the next decade will be in the skilled trades. However, currently only 26 percent of young people aged 13 to 24 are considering a career in these areas.

- The OCC's survey data also reveals that 30 percent of businesses in Ontario have had difficulty filling a job opening over the last 12 to 18 months. This shortage is most prominent in those sectors that rely most on skilled trades—including transportation, infrastructure, and construction.

Canadian Chamber of Commerce

CANADA IS STRENGTHENING ITS HAND IN COMPETITION FOR GLOBAL TALENT

The Minister of International Trade recently launched a new international education strategy (IES) aimed at attracting more international researchers and students to Canada, deepening the research links between Canadian and foreign educational institutions and establishing a pan-Canadian partnership with all key education stakeholders, including provinces and territories and the private sector.

The Canadian Chamber of Commerce (CCC) applauds this initiative.

"The International Education Strategy will strengthen Canada's hand in the competition for global talent," said CCC President and CEO Perrin Beatty. "With the doubling of foreign student recruitment and new funding for international research and training programs, we are now in a better position to attract the best people around the globe."

Moreover, the CCC strongly believes global education networks help build bridges for business into new markets, supporting Canada's trade and diplomacy.

"This strategy shows that the government of Canada is taking real action to make our country more competitive, innovative and prosperous—all key to success in a fiercely competitive global marketplace," Beatty added. Focusing on the markets and sectors where Canada has a clear advantage will create jobs and economic growth here at home and also address labour challenges such as skills shortages and those related to an aging population."

The strategy is the result of extensive consultations by an advisory panel and is an important part of the recently announced Global Markets Action Plan.

The CCC is the vital connection between business and the federal government. It helps shape public policy and decision-making to the benefit of businesses, communities and families across Canada with a network of over 450 chambers of commerce and boards of trade, representing some 200,000 businesses of all sizes in all sectors of the economy and in all regions.



FLAMBOROUGH CHAMBER OF COMMERCE BOARD OF DIRECTORS

The Flamborough Chamber of Commerce (FCC) is governed by a nine-person Board of Directors (BOD) chosen by members at the Annual General Meeting (AGM). Each member is eligible to serve two consecutive 3-year year terms. In order to ensure a regular turnover, a schedule has been adopted that will see at least one – but no more than two – new faces each year. In addition, the BOD is deliberate in choosing new members so that it is broadly representative of the members. The BOD usually meets 10 times annually (the first Tuesday of every month except for July and August). The FCC BOD sets policy and leaves the day-to-day management of the FCC to (all part-time) staff (Executive Director Arend Kersten, Office Administrator Courtenay Gardiner and Book-keeper Janet Barnard). After a recent meeting, the FCC BOD took time for a group photo. Pictured are (front row, from left) Teresa Luckanuck (Spoiled Rotten Pet Services), President Jason Small (Community Church) and Wendy Martin (Sutton About Town Real Estate). They are joined (back row, from left) Craig Sampson (Weeks Home Hardware), Treasurer Kyle Hampson (Miller Thomson Lawyers), Vice President Greg Tremble (OLG Slots at Flamboro Downs), Shawn Brenn (Brenn-B Farms) and Secretary Ron Graham (Lafarge Canada). Absent when the photo was taken was (inset) Wendy Wasyłowich (Flamboro Downs).



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2014 FLAMBOROUGH OPEN



2014 FLAMBOROUGH OPEN

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Landscaping	Beaudry Group, 4031 Fairview St., Burlington905-639-6502 FloraTech Landscaping & Main., 1425 Alderson Rd905-689-5466 Gelderman Landscaping, 831 Centre Rd.905-689-5433 Shademaister Landscaping, 764 Robson Rd.905-689-4297
Lawn & Garden Equipment	Briggs & Stratton Yard Tools, 1 Trillium Way, Brantford 519-751-1685
Lawyers	Agro Zaffiro LLP, 4-1 James St. N., Hamilton905-527-6877 Christopher C. Breen, 3400 Fairview St., Burlington905-689-5559 Jansen Personal Injury Law, 3-20 Main St. N.905-690-2929 K. Cowan Law, 34-35 Main St. N.289-895-7777 Lazier Hickey LLP, 25 Main St. W., Hamilton905-525-3652 Miller Thomson LLP, 301-100 Stone Rd. W., Guelph519-780-4635 Dundas Lock & Key, 178 King St. W., Dundas905-627-7985 The Lock Hut, 12 Glaceport Dr.905-689-0514
Legal Services	
Locksmiths	

M

Manufacturing	Flamboro Machine Shop, 952 Brock Rd.905-659-0404 Heron Instruments, 447 Moxley Rd.905-628-4999
Marketing	Serve Media, 998 Courtland Dr., Ancaster905-304-3451
Marketing/Web Design	Market Mechanics, 50 Karsh Cres.289-635-1507
Meat	Millgrove Packers, 549 Conc. 5 W.905-689-6184
Metal Fabricators	Flamboro Technical Services, 383 Conc. 6 E.905-689-8815
Mill Equipment	Bev Brown Enterprises, 30 Maple Ave.905-628-9929
Millwright	Industrious Solutions, 1110 Con. 6 W.905-627-3600
Mobile Home Parks	John Bayus Park, 6501 S.S #1, Cambridge519-623-2845 Beverly Hills Estates, Box 52146 Oakville
Mortgage Financing	Dominion Lending Centres, 9 Franklin St.,905-690-6834
Movers	TWO MEN AND A TRUCK, 50 Dundas St. E.905-981-5000

N

Newspapers	Flamborough Review, 30 Main St. N905-689-2003
Nursing Home	Alexander Place, 329 Parkside Dr.905-689-2662
Nuts-Edible	Picard Food Partnership, 447 Dundas St. E.905-690-1000

O

Optometrists	Dr. Janice Van Wyngaarden, 835 Hwy #97, Freelon905-659-3937 Family Eye Care, 66 Mall Rd., Hamilton905-385-3661 Waterdown Optometric Clinic, 301 Dundas St. E905-689-7234
Office Supplies	Staples, 88 Dundas St. E.905-689-0271

P

Paralegal	Geoff Ellis, The Ticket D.O.C.T.O.R., 1294 Hwy. #6905-659-1844
Pet Care	Spoiled Rotten Pet Services, 796 Millgrove Side Road905-541-6450
Photography	Sarah Grace Photography, www.sarahgrace.ca905-659-4927
Pipeline Operator	Enbridge Pipelines, 801 Upper Canada Dr., Sarnia519-330-9048
Pipe Welder	Industrious Solutions, 1110 Con. 6 W.905-627-3600
Plumbing Contractors	Taylor's Plumbing, 300 Dundas St. E905-689-4777
Printer	Staples, 88 Dundas St. E.905-689-0271
Produce-Fresh	Brenn-B Farms Ltd., 1252 Conc. 5 W905-659-7419 Earth Fresh, 131 Browns Line, Toronto416-201-4391 Piccioni Bros. Mushroom Farms, 355 Rock Chapel Rd.905-628-3090 Ubbelea Mushroom Farm, 1160 Edgewood Rd.905-689-8610 The Enfield Group, 1 Hamilton St. S905-689-7341 Flamborough Pumps, 797 Con. 8 W., Puslinch905-659-3337
Property Management	
Pumps	

Q

Quarries	Dufferin Aggregates, 685 Brock Rd.905-627-7711
Quarries	Lafarge Canada, 628 Hwy. #5905-527-2744

R

Race Track	Flamboro Downs, 967 Hwy. #5 W.905-627-3561
Real Estate	Dean Martin, Re/Max Garden City, 720 Guelph Line905-802-1056 R. Denninger, Re/Max Garden City, 427 Dundas St. E.905-689-1717 Angela Donato, Apex Results Realty, 5 Riley St.905-630-1659 Re/Max Condos Plus, 45 Harbour Sq., Toronto416-203-6636 Wendy Martin, Sutton Group About Town905-681-7900 Michael Domenichetti, Sutton Group About Town905-681-7900 Rothsay, P.O. Box 8270, Dundas905-628-9303 Boston Pizza, Flamborough Power Centre905-690-1500 Dairy Queen, 233 Dundas St. E.905,689-8514 Harvey's Serving Swiss Chalet, 255 Dundas St. E.905-689-3140 Lord Byron Restaurant, 10 Main St. S.905-689-6648 Tim Hortons Donuts, 255 Dundas St. E.905-689-3131 The Royal Coachman, 1 Main St. N.905-689-5952 Turtle Jack's Muskoka Bar & Grill, 255 Dundas St. E.905-690-1787 Pita Pit, 94 Dundas St. E.905-921-7289 Walmart Canada, 90 Dundas St. E., R.R.#2905-689-9273 Village Manor Retirement Home, 57 John St. W.905-689-5440 Pacific Cedar Shake & Shingle, 2099 Hwy #6 N.905-659-1655
Rendering	
Restaurants	
Restaurant - Quick Serve	
Retail	
Retirement Homes	
Roofing	

S

Security Systems	A.B. Wass Security, Box 390, Waterdown905-689-7931 Connectall Communications, 7 Commerce Ct., SC905-383-2282 Waterdown Self Storage, 921 Centre Rd., Waterdown905-689-9505 Rankin's Septic Tank Pumping, Box 12, Waterdown905-689-5585 DAF Soroptimistssoroptimistdaf@gmail.com CHOICES, 59 Kirby Ave., Greensville905-628-6147 Medtel Software, 7 Innovation Dr.905-389-2996 Magnolia House Spa Boutique Salon, 20 main St. N.905-690-9759 A.T. McLaren Ltd., 69 John St. S., S. Hamilton905-527-8559
Self Storage	
Septic Tank Services	
Service Clubs	
Social Services	
Software Development	
Spa	
Surveyors	

T

Testing Equipment	M & L Testing Equipment, 31 Dundas St. E.905-689-7327
Toilets-Portable	Room To Go Inc., Box 76, Millgrove905-689-6389
Tools	Flamborough Technical Mgmt., Box 1282, Waterdown ..905-690-6094
Topsoil	Millgrove Garden Supplies, 682 Concession 5 W.905-689-5527
Tourism	City of Hamilton Tourism, 34 James St. S., Hamilton905-546-2424
Trailer Sales/Manufacturing	J.D.J. Trailer Mfg. & Miska Trailers, 1056 Hwy. #6905-689-7100
Trailers	Wheeling World, 140 King St. E., Hamilton905-522-1368
Trans/Freight Forwarding	(ABH) Oversize Direct, 1 Waterwheel Cr.905-690-3193
Trucking	Jimmy D Coverdale, 955 Highway #97, Freelon905-659-2253 L.P. Services, 100 Mead Ave., Hamilton905-312-9073

V

Veterinary	Clappison Animal Hospital, 780 Highway # 6 N.905-689-8005
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W

Weighing Systems	Trouble-Shooting Services, Box 185, Carlisle905-659-1323
Welding	Parsons Welding Service, 25 Dundas St. E.905-689-5144
Wine & Beer	Polar Bay Wines, 254 Dundas St. E905-690-1868
Women's Services	Drummond House, 67 Con. 5 E905-689-1484 Interval House, 630 Sanatorium Rd., Hamilton905-387-9959

Flamborough Chamber of Commerce MISSION STATEMENT

The Flamborough Chamber of Commerce is dedicated to leadership in recognizing and encouraging good corporate citizenship, defending and promoting private enterprise, contributing toward the growth of a healthy local economy and continual improvement to the quality of life in Flamborough.

Join the Flamborough Chamber of Commerce today for less than \$1 per day and have your business listed in this directory which is distributed to over 14,000 Flamborough homes and businesses every month by the Flamborough Review!

FCC WELCOMES CITY MANAGER CHRIS MURRAY



Photos courtesy of Wilf Arndt

In light of the very busy schedules of many of its members, the Flamborough Chamber of Commerce (FCC) has moved from a morning breakfast format to 'Business Roundtables' during the lunch hour. The first speaker at the inaugural Business Roundtable – which featured a free lunch – was City Manager Chris Murray (right). Back for his annual address, Murray brought an upbeat message, suggesting that the 'new' Hamilton is on the cusp of something very special. ABOVE, LEFT: Manager Craig Sampson of Weeks Home Hardware – a member of the FCC Board of Directors – chats with Murray before his speech. ABOVE, RIGHT: Posing for a group photo at the North Wentworth Twin Pad Arena at Clappison's Corners after the presentation are (from left) FCC Executive Director Arend Kersten, FCC President Jason Small (Community Church), Mayor Bob Bratina, City Manager Chris Murray, Ward 15 (East Flamborough) Councillor Judi Partridge and Ward 14 (West Flamborough) Councillor Robert Pasuta. BELOW: In addition to a great lunch, the Business Roundtable provided an opportunity for great networking for members of the FCC and their guests. Mayor Bratina will be a guest at a future Business Roundtable where he will share his 'State of the City' address.



PAINT Sale

<p>SAVE \$6</p> <p>Beauti-Tone</p> <p>EGGSHELL</p> <p>1852-410/440/480 Reg. 35.99</p> <p>29⁹⁷</p> 	<p>SAVE \$5</p> <p>Beauti-Tone</p> <p>VELVET</p> <p>1854-498/522/504 Reg. 35.99</p> <p>30⁹⁷</p> 	<p>SAVE \$5</p> <p>Beauti-Tone</p> <p>KITCHEN & BATH</p> <p>1853-621/658/612 Reg. 39.99</p> <p>34⁹⁷</p> 
<p>SAVE \$3</p> <p>Beauti-Tone</p> <p>CEILING</p> <p>1852-588 Reg. 27.99</p> <p>24⁹⁷</p> 	<p>SAVE \$6</p> <p>Beauti-Tone</p> <p>PRO PRIMER</p> <p>1828-703 Reg. 20.99</p> <p>14⁹⁷</p> 	<p>SAVE \$20</p> <p>Beauti-Tone</p> <p>PRO PRIMER</p> <p>18.91 1828-712 Reg. 79.99</p> <p>59⁹⁷</p> 
<p>SAVE 55%</p> <p>1656-522 Reg. 12.99</p> <p>5</p> <p>5 PIECE ROLLER KIT</p> 	<p>SAVE 45%</p> <p>2034-301 Reg. 2.49</p> <p>1.36</p> <p>CAULKING</p> 	

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