

The President Reports:

A \$180 MILLION QUESTION

Three times in less than three years, MPP Tim Hudak – Leader of the Ontario Conservative Party and the current Official Opposition at Queen's Park – has come to Flamborough to share his thoughts and ideas and to listen to our concerns. He and his family even took the drive from Grimsby to attend the OH Canada Ribfest on the July 1 Canada Day long weekend.

One can't help but wonder why all the attention? Could it be that Hudak believes that the riding of Ancaster-Dundas-Flamborough-Westdale has the potential to swing back to the Conservatives in the next election? Whatever the reason, there has been a solid turnout to each of his visits and Flamborough's business community was well represented and articulate about issues facing local business. Be sure to 'read all about it' in next month's *Bottom Line*.

It must be noted that the Flamborough Chamber of Commerce (FCC) is committed to being non-partisan. We have a standing invitation to arrange similar events for both Premier McGuinty and NDP leader Andrea Horwath should they decide to visit with us.



Hal Bushey
President, FCC

Now to another topic – the headline in *Canadian Business* magazine reads "Taxpayers, not hydro customers, on hook for \$180 million for cancelled gas plant." How are we going to pay for the decision to cancel the Mississauga power plant? And to what degree was the decision based on political factors?

Good thing the province is committed to fighting a \$16 billion deficit. Confidence in the leaders of our province to make sound decisions and stay the course attracts investment, creates new jobs and provides additional municipal revenues. But politically-motivated decisions will hurt the province in the long run by driving away investment.

Don't get me wrong. Every political party makes decisions that are motivated by the desire to be re-elected. I just wish that decision would have been made before having to throw away \$180 million.



Photos courtesy of Wilf Arndt

HUDAK VISITS FLAMBOROUGH ... AGAIN

For the third time in the last three years, MPP Tim Hudak (Niagara-West Glanbrook) visited with the Flamborough Chamber of Commerce (FCC). This time it was for a 'Town Hall' meeting organized and hosted by the FCC where members of the public could hear what Hudak's vision for the future of the province is and ask questions about issues important to them. Hudak is head of the Progressive Conservative Party of Ontario and Leader of the Official Opposition in the Ontario Legislature at Queen's Park. ABOVE: President Hal Bushey (left) of the FCC Board of Directors welcomed (from left) Hamilton Mayor Bob Bratina, Ancaster-Dundas-Flamborough-Westdale Conservative MP David Sweet, MPP Tim Hudak and Progressive Conservative MPP Ted Chudleigh (Halton) to the Town Hall meeting. BELOW: It was a standing-room-only crowd of over 100 people who attended the Town hall meeting. After opening comments by Hudak, the floor was opened to questions from members of the audience.



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Continued on Page 7

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Arend Kersten

Executive Director, Flamborough Chamber of Commerce

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Flamborough Chamber of Commerce ANNUAL EVENT CALENDAR

The Flamborough Chamber of Commerce (FCC) organizes, hosts and promotes a variety of activities for its members, offering a wide variety of networking, educational and celebratory opportunities. Details of the events are shared in the *Members Only* newsletter which is distributed to all FCC members on a regular (usually weekly) basis.



BIG BIKE RACE

Members of the Flamborough Chamber of Commerce (above and below) participated in the recent 'Big Bike Race' in support of the Heart and Stroke Foundation (HSF). With one more race to go, the HSF has raised over \$175,000 throughout Hamilton-Wentworth this year - exceeding its goal of \$160,000. LEFT: Ward 15 Councillor Judi Partridge (left) and Alisha Ecker of the HSF were joined by Det/ Cst. Hendrik Vanderkraats (second from left) and PC Ben Patterson of the Hamilton Police Department who provided motorcycle escort for the bikers. All participants were treated to complimentary munchies at Turtle Jack's after the 'race.'

The Flamborough Breakfast Club
Offering the best in delicious food, great fellowship and outstanding networking opportunities, the *Flamborough Breakfast Club* - co-hosted by the FCC and the Rotary Club of Flamborough A.M. - usually meets the third Wednesday of each month (except during the summer months) at the Dutch Mill Country Market on Millgrove Side Road.

Business After Five (BA5)

Typically held once a month (except during the summer months), the FCC hosts a *Business After Five* (BA5) networking event. This casual come-and-go event runs from 5 p.m. to 7 p.m. and offers a complimentary beverage, delicious munchies and door prizes (draw at 6 p.m.). Pre-registration is not required and there is no cost.

Outstanding Business Achievement (OBA) Awards Gala

Honouring the 'very best of the best' in corporate excellence and community service, the FCC hosts the annual *Outstanding Business Achievement* (OBA) awards gala - at what has evolved into *the* social event of the year in Flamborough. Nominations are encouraged throughout the entire year.

The Flamborough Open

Representing an extraordinary community partnership, the Rotary Club of Waterdown and the Flamborough Chamber of Commerce (FCC) co-hosts the annual *Flamborough Open*, the premier local golf tournament. To register for what has become the must-attend local golf tournament, please contact the FCC office.

Great Mini Putt Challenge

Try your skills at the *Great Flamborough Mini Putt Challenge* which is hosted every summer by the FCC. Winners are recognized in both the individual as well as the corporate team categories. Another FCC event offering fun and fellowship.



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Sun, Aug 5th "Toy Story 3" - Fri, Aug 24th "Hugo"

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SENSIBLE LIFE 'GRADUATES' FROM THE HAMILTON TECHNOLOGY CENTRE

The 'family' at the Hamilton Technology Centre (HTC) at Clappison's Corners said farewell recently to Sensible Life Products as it 'graduated' from the business incubator and moved into the former offices of the Hamilton Chamber of Commerce (HCC) located in the Waterfront Centre on Hamilton Bay. The HCC has moved its offices into downtown Hamilton. Sensible Life Products was the recipient of the *Green Award* presented by the Flamborough Chamber of Commerce (FCC) at the 2010 *Outstanding Business Achievement* (OBA) awards gala. The HTC is also home to the FCC office and is managed by Facilities Director Penny Gardiner (second from right), a past president of the FCC. Penny is also the CEO of the Economic Developers Association of Canada (EDAC). Entrepreneurs - especially those with an interest in emerging technology - who want to be part of the 'incubator experience' are encouraged to contact Penny. In an unrelated development, FCC Administer Sue Rudnick (front row, fourth from left) has returned to school to become a medical receptionist. She has been replaced by Courtenay Gardiner (far right), a recent graduate of Brock University.

OUTSTANDING BUSINESS ACHIEVEMENT AWARDS CELEBRATE THE VERY BEST IN CORPORATE EXCELLENCE

LIFETIME ACHIEVEMENT AWARD

Col. Gordon Dailley
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Ernie Weeks
Weeks Home Hardware

BUSINESS GROWTH AND ACHIEVEMENT AWARD

2006 - *Hickory Dickory Decks*
2006 - *DanceMakerz*
2007 - *CHOICES*
2007 - *Magnolia House Spa*
2008 - *Dufferin Aggregates*
2008 - *Aventix*
2009 - *Langford Pharmacy*
2009 - *Waterdown Optometric Clinic*
2010 - *The Lock Hut*
2010 - *Millgrove Gardens*
2011 - *Greensville Gourmet*
2011 - *McCann Professional Dog Trainers*

TOWN OF FLAMBOROUGH AWARD

2006 - *Sylvia Wray*
Flamborough Archives
2007 - *flamboro downs*
2008 - *Cpl. Chris Klodt*
2009 - *Gail Bosma*
Flamborough Food Bank
2010 - *Ryan Ellis*
Mark Visentin
Canadian Junior Hockey Team
2011 - *OH Canada Ribfest*
Rotary Club of Flamborough AM
Rotary Club of Waterdown

SANDRA GRAY/ WEEKS HOME HARDWARE AWARD

Community Service by an Individual Award
2006 - *Deb Tigchelaar*
Drummond House
2007 - *Tom Jacques*
Hickory Dickory Decks
2008 - *Heather Johnston and Ted Lindsay*
Flamborough Review
2009 - *Peter Barnes*
Waterdown Youth Centre
2010 - *Marti Van Hoeve*
Van Hoeve Homes
2011 - *Dante DiFelice*
Waterdown Collision
2011 - *Norm Read*
Beckett Lowden Read

YOUNG ENTREPRENEUR OF THE YEAR AWARD

2009 - *Haley Luckanuck*
Spoiled Rotten Pet Services
2011 - *Nicole Martin*
Talent Search Summer Camp

COMMUNITY SERVICE BY A COMPANY AWARD

2006 - *Flamboro Speedway*
2007 - *Jay's Auto*

2008 - *Terra Greenhouses*
2010 - *Waterdown Dairy Queen*
2011 - *Lafarge Canada*

CHAMBER OF COMMERCE GREEN AWARD

2008 - *Waterdown Collision*
2009 - *Nathan Helder*
Gelderman Landscaping
2010 - *Sensible Life Products*

FCC AWARD

2006 - *Arend Kersten*
Flamborough
Chamber of Commerce
2007 - *Lafarge (Dundas)*
2008 - *COGECO*
2009 - *Robert Pasuta*
Councillor - Ward 14
2010 - *Fred Eisenberger*
Mayor - City of Hamilton
2011 - *Dutch Mill Country Market*

CIVIC RECOGNITION AWARD

2011 - *Flamborough Women's Resource Centre*
2011 - *Soroptimists International Dundas-Ancaster-Flamborough*

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ONE COMMUNITY • ONE VILLAGE • ONE HEART

BY REV. JASON SMALL

Flamborough Community Church

“Wild On Waterdown Day” celebrated on Saturday, June 2, was a memorable experience!

Pushing back the weather challenges, hundreds gathered as we served and celebrated this great community of Waterdown.

For the first half of the day those present “served Waterdown.” An estimated 500-600 people volunteered at 30 different projects around the Flamborough community. Schools, parks, and the yards of local organizations were cleaned up and beautified with plants and flowers. Some schools had fresh lines painted on the playground tarmac. The basement area at Drummond House was transformed into a children’s play land. Local senior citizens were visited and many had projects done in their homes. CHOICES and Christian Horizons homes were also recipients of our “serve Waterdown” program.

Back at Memorial Park, the home base for WOW (Wild On Waterdown),

bikes were repaired free of charge, while dozens of boxes of food were collected for Flamborough food bank. Bags of clothes were donated and sorted for “Helping Hands,” a Hamilton street mission. Baskets of toiletries and supplies were donated to fill shelves at the Flamborough Women’s Resource Centre. Bags of gently-used hockey equipment were gathered to be given to needy children.

What a tremendous response from Waterdown residents to work and serve this wonderful community.

The second half of the day was called “Celebrate Waterdown.” During this time families enjoyed a free children’s carnival. Eight creative bouncy inflatable castles and games entertained children for hours. Children challenged their skills with ten mini-games, then received prizes aboard a real-life pirate ship. Teams challenged each other at a road hockey tournament as well as Frisbee golf. A soccer match between our local migrant workers and some of the community’s VIP’s came down to a shoot-out with our migrant workers edging out our Waterdown VIPs.

The air of Memorial Park was alive with the music of talented bands performing on the main stage. The food was amazing with a free BBQ, candy floss, snow cones, popcorn and ice-cream – all thorough enjoyed by over 600 people.

The inaugural Wild On Waterdown Day (WOW) was a great success, serving and celebrating Waterdown! Thanks to everyone who volunteered to make this day a great example of how the people of Waterdown work together: **ONE DAY – ONE VILLAGE – ONE HEART!**

Join us to serve and celebrate next year as we hold our second annual WOW day on June 8, 2013, at Memorial Park in Waterdown.



SIDAF WILL HOST ‘CHARITY CAR WASH’ AT CT&G AUTOMOTIVE ON SATURDAY, AUGUST 11

Soroptimist International of Dundas/Ancaster/Flamborough (SIDAF) is a volunteer organization of business and professional women. SIDAF raises funds to programs to support women and girls in the local communities and throughout the world. Local programs range from scholarships for female heads of households returning to school to funding for a women’s shelter and sponsorship of housing and life skills for young girls. Last year SIDAF met its fundraising goal of \$20,000. Fundraisers include the ‘Toonie Auction’ and a ‘Trivia Night.’ ABOVE, LEFT: Flamborough Chamber of Commerce (FCC) Past President and recipient of the FCC’s *Lifetime Achievement Award*, SIDAF-er Sandy Gray (left) is joined by fellow members Kerry Jarvi (centre) and Cheri DeMenna at the Toonie Auction. ABOVE, RIGHT: SIDAF member Jane Oulton (right) is joined by the winning team at the Trivia Night. (above left). In support of the Flamborough Women’s Centre, SIDAF will host a ‘Charity Car Wash’ at CT&G Automotive on Saturday, August 11 between 10 a.m. and 3 p.m. CG&T Automotive - a member of the FCC - is located across from Flamborough Centre School.

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Photos courtesy of Wilf Arndt

ABOVE: A Council meeting prevented Flamborough Ward 14 Councillor Judi Partridge (centre) from participating in this year's *Flamborough Open*. However, she joined the golfers at the pre-tournament lunch. Pictured with Councillor Partridge are (from left) Rotary Club of Waterdown President Nick Brown, Rotarian Rick Ludwig (Kitching Steepe Ludwig Funeral Home), Flamborough Chamber of Commerce (FCC) Executive Director Arend Kersten and Joseph VanDen Hurk of Miska Trailers (who recently bought JDJ Trailers on Highway #6). BELOW, LEFT: Rotarian Rick Ludwig congratulates Calla Patocs from Team Lazier Hickey Law Office who won the Ladies Longest Drive contest. BOTTOM, RIGHT: Rotary Club of Waterdown President Nick Brown congratulates Anne Tennier of Maple Leaf Foods/Rothsay who won the Ladies Closest to the Pin contest.



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Proudly co-sponsored by the *Flamborough Chamber of Commerce* and the *Rotary Club of Waterdown*



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	FloraTech Landscaping & Main., 1425 Alderson Rd905-689-5466
	Gelderman Landscaping, 831 Centre Rd.905-689-5433
	New Style Gardening, RR 2 Hamilton905-689-8218
	Shademaster Landscaping, 764 Robson Rd.905-689-4297
Lawn & Garden Equipment	Briggs & Stratton Yard Tools, 1 Trillium Way, Brantford 519-751-1685
Lawyers	Christopher C. Breen, 3400 Fairview St., Burlington905-689-5559
	K. Cowan Law, 34-35 Main St. N.289-895-7777
	Lazier Hickey LLP, 25 Main St. W., Hamilton905-525-3652
Locksmiths	Dundas Lock & Key, 178 King St. W., Dundas905-627-7985
	The Lock Hut, 12 Glaceport Dr.905-689-0514

M	
Manufacturing	Flamboro Machine Shop, 952 Brock Rd.905-659-0404
	R&R Manufacturing, Millgrove905-689-9911
Marketing	Instant Marketing Services, Carlisle905-689-7878
	Serve Media, 998 Courtland Dr., Ancaster905-304-3451
Meat	Millgrove Packers, 549 Conc. 5 W.905-689-6184
Metal Fabricators	Flamboro Technical Services, 383 Conc. 6 E.905-689-8815
Mill Equipment	Bev Brown Enterprises, 30 Maple Ave.905-628-9929
Millwrights	Industrious Solutions, 540 Hwy. #8905-627-3600
Mobile Home Parks	John Bayus Park, 6501 S.S.#1, Cambridge519-623-2845
	Beverly Hills Estates, Box 52146 Oakville
Mortgage Financing	Dominion Lending Centres, 9 Franklin St.,905-690-6834
	Verico - Fair Mortgage Solutions, 283 Dundas St. E.800-521-1073
Movers	TWO MEN AND A TRUCK, 50 Dundas St. E.905-981-5000

N	
Newspapers	Flamborough Review, 30 Main St. N905-689-2003
Nursing Home	Alexander Place, 329 Parkside Dr.905-689-2662
Nuts-Edible	Picard Food Partnership, 447 Dundas St. E.905-690-1000

O	
Optometrists	Dr. Janice Van Wyngaarden, 835 Hwy #97, Freelon905-659-3937
	Family Eye Care, 66 Mall Rd., Hamilton905-385-3661
	Waterdown Optometric Clinic, 301 Dundas St. E905-689-7234

P	
Pet Care	Spoiled Rotten Pet Services, 796 Millgrove Side Road....905-541-6450
Pest Control	OHN Pest Management, Con. 12 E., Freelon289-237-1062
Pipewelders	Industrious Solutions, 540 Hwy. #8905-627-3600
Plumbing Contractors	Taylor's Plumbing, 300 Dundas St. E905-689-4777
Printers	SBF Business Forms, Box 49, Puslinch905-659-3498
Produce-Fresh	Brenn-B Farms Ltd., 1252 Conc. 5 W905-659-7419
	Earth Fresh, 131 Browns Line, Toronto416-201-4391
	Ubbelea Mushroom Farm, 1160 Edgewood Rd.905-689-8610
Property Management	The Enfield Group, 1 Hamilton St. S905-689-7341
Pumps	Flamborough Pumps, 793 8th Conc. W., Puslinch905-659-3337

Q	
Quarries	Dufferin Aggregates, 685 Brock Rd.905-627-7711
	Lafarge Canada, 628 Hwy. #5905-527-2744

R	
Race Track	Flamboro Downs, 967 Hwy. #5 W.905-627-3561
Real Estate	Re/Max Condos Plus, 45 Harbour Sq., Toronto416-203-6636
Real Estate	Wendy Martin, Sutton Group About Town905-681-7900
Rendering	Rothsay, P.O. Box 8270, Dundas905-628-9303
Restaurants	Boston Pizza, Flamborough Power Centre905-690-1500
	Dairy Queen, 233 Dundas St. E.905,689-8514
	Lord Byron Restaurant, 10 Main St. S.905-689-6648
	Tim Hortons Donuts, 255 Dundas St. E.905-689-3131
	The Royal Coachman, 1 Main St. N.905-689-5952
	Turtle Jack's Muskoka Bar & Grill, 255 Dundas St. E.905-690-1787
Retail	Walmart Canada, 90 Dundas St. E., R.R.#2905-689-9273
Retirement Homes	Village Manor Retirement Home, 57 John St. W.905-689-5440
Roofing	Pacific Cedar Shake & Shingle, 2099 Hwy #6 N.905-659-1655

S	
Security Systems	A.B. Wass Security, Box 390, Waterdown905-689-7931
	Connectall Communications, 368 Upper Wellington905-383-2282
Septic Tank Cleaning	Rankin's Septic Tank Pumping, Box 12, Waterdown905-689-5585
Service Clubs	DAF Soroptimists, 861 Centre Rd.905-689-7237
Sewing Machines	Nova Sewing Machines, 289 Ottawa St. N., Hamilton ..905-549-8052
Social Services	CHOICES, 59 Kirby Ave., Greensville905-628-6147
Software Development	Medtel Software, 7 Innovation Dr.905-389-2996
Sports	Goals Indoor Sports Club, 70 Innovation Dr.905-690-2900
Surveyors	A.T. McLaren Ltd., 69 John St. S., S. Hamilton905-527-8559

T	
Testing Equipment	M & L Testing Equipment, 31 Dundas St. E.905-689-7327
Toilets-Portable	Room To Go Inc., Box 76, Millgrove905-689-6389
Tools	Flamborough Technical Mgmt., Box 1282, Waterdown 905-690-6094
Topsoil	Millgrove Garden Supplies, 682 Concession 5 W.905-689-5527
Tourism	City of Hamilton Tourism, 34 James St. S., Hamilton905-546-2424
Traffic Tickets	Geoff Ellis, The Ticket D.O.C.T.O.R., 1294 Hwy. #6905-659-1844
Trailers	J.D.J. Trailer Manufacturers, 1056 Hwy. #6905-689-7100
	Wheeling World, 140 King St. E., Hamilton905-522-1368
Trans/Freight Forwarding	(ABH) Oversize Direct, 1 Waterwheel Cr.905-690-3193
	L.P. Services, 100 Mead Ave., Hamilton905-312-9073
Trucking	Jimmy D Coverdale, 955 Highway #97, Freelon905-659-2253

W	
Weighing Systems	Trouble-Shooting Services, Box 185, Carlisle905-659-1323
Welding	Parsons Welding Service, 25 Dundas St. E.905-689-5144
Wine & Beer	Polar Bay Wines, 254 Dundas St. E905-690-1868
Women's Services	Interval House, 630 Sanatorium Rd., Hamilton905-387-9959
Woodworking	Marinete Enterprises, 447 Moxley Rd. S.905-627-6850

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CCC: NEW BORDER CROSSING IS A 'WIN-WIN'

The Canadian Chamber of Commerce (CCC) welcomes the recent agreement to build a 'New International Trade Crossing' between Detroit, Michigan and Windsor, Ontario.

"With about half of all trade between Canada and the US moving across the Michigan-Ontario border, the region is at the heart of our bilateral trading relationship," said Perrin Beatty, CCC President and CEO. "A new bridge is long overdue.

"The region can't continue to rely on one major span. If the Ambassador Bridge were closed for any reason, even just for repairs, it could have catastrophic effects on the economies of both nations.

A new bridge will create more than 10,000 construction jobs and will strengthen the industrial base in both countries. It's a win for citizens and

businesses on both sides of the border."

"The Windsor-Essex Chamber and the CCC have long advocated for this critical cross-border infrastructure investment at Windsor-Detroit," said President and CEO Matt Marchand of the Windsor-Essex Regional Chamber of Commerce.

"Windsor-Detroit is the economic lifeline for both our countries and we are elated that our two governments have the agreement in place to proceed."

The Canadian business community has been demanding a second bridge between Windsor and Detroit for several years. About 10,000 commercial vehicles cross the Ambassador Bridge each day. Almost a quarter of all merchandise trade between Canada and the U.S. uses the bridge which links highly integrated sectors like the automotive industry.

However, these same supply lines are extremely vulnerable to delays, especially at the border. These delays add costs that decrease productivity and kill jobs.

"When more than one quarter of Canada-U.S trade travels through the Windsor-Detroit corridor, the efficient movement of goods and people in this region becomes extremely important to a healthy and growing Ontario economy," said Ontario Chamber of Commerce (OCC) President & CEO Allan O'Dette.

"The Detroit River International Crossing will eliminate lengthy backlogs and open up opportunities for further economic growth and job creation,

on both sides of the border."

"This marks an important new stage in the process," added Mr. Beatty. "The Canadian government and (Michigan) Governor Snyder have worked hard to get us to this point. Now we need to see the project through."

The CCC is the vital connection between business and the federal government. It helps shape public policy and decision-making to the benefit of businesses, communities and families across Canada with a network of over 420 chambers of commerce and boards of trade (including the Flamborough Chamber of Commerce), representing 192,000 businesses of all sizes in all sectors of the economy and in all regions.

Ontario Chamber of Commerce

McGUINTY, DUGUID AND HUDAK MEET WITH OCC

On June 26, the Ontario Chamber of Commerce (OCC) hosted the third Ontario Business Advisory Council (OBAC) of 2012, meeting with Ontario Premier Dalton McGuinty and MPP Brad Duguid, the Minister of Economic Development and Innovation.

The Premier spoke candidly about how the solid foundation built in Ontario will help the province emerge even stronger and allow businesses to take advantage of the opportunities arising out of tough economic times.

The Premier spoke about the importance of a measured approach to austerity combined with a strategic pursuit of global opportunities. He called on businesses to seize opportunities in the knowledge economy and highlighted the importance of capitalizing on the skills and talent of Ontarians.

Both the Premier and Minister Duguid voiced their support for the agenda that the OCC's economic vision, *Emerging Stronger*, sets for the province. The discussion between the Premier, Minister Duguid and business, academic and civic leaders touched on

the link between competitiveness and business innovation as well as the significance of partnerships in moving Ontario forward.

The fourth Ontario Business Advisory Council (OBAC) of 2012 took place Wednesday, July 11, featuring Tim Hudak, Leader of the Ontario Progressive Conservatives and Leader of the Official Opposition.

Mr. Hudak discussed strategies that would address what he believes are Ontario's two critical problems – the provincial deficit and the job crisis.

The dialogue enabled OBAC participants to discuss many issues of importance to the business community, and to get a better perspective on how a Progressive Conservative Government would manage those issues. The major themes raised by participants focused on Ontario's competitiveness, public transit, health care and northern Ontario.

The OCC is looking forward to hosting Ontario's Minister of Labour, Linda Jeffrey at the next OBAC on September 25th, 2012 at the Sheraton Centre.

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